Automotive Sales Career Pathway

**Job/Outcome**

- Trainee
  - Certificate II Sales (Spare Parts) (17399*) (Trainee)
  - Selling, Merchandising products and Customer service

- Automotive Parts Interpreter/Trade Person
  - Certificate III Sales (17400*) (Apprentice entry)
  - Maintaining/ordering stock, product knowledge and preparing quotes

- Automotive Management
  - Certificate IV Management (*Post Trade)
  - High level communication management skills in automotive industry

- Workshop Manager/Business Manager/Owner
  - Diploma in Automotive Management (Management)
  - Frontline management of daily business of automotive industry and dealership needs

**Education Required**

- * TAFE NSW Course Numbers

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